



Steel Framing and Metal Lath

March 11th, 2011

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 Manufacturing Facility**
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To Our Valued Customers,

Due to the ever increasing price of steel, effective with shipments on or after April 4th, 2011, CEMCO will be raising our prices on ALL products at ALL plants by 10%.

CEMCO will continue to honor all job quotes in accordance with our job quoting policy. In addition to the April 4th increase, our escalation schedule will be:

5% * July 1st, 2011
 5% * October 1st, 2011

*We reserve the right to modify these escalations schedules should the market conditions change.

Price sheets reflecting the April increase will be available from your sales representative the week of March 21st.

We understand these increases are a burden but we are left with no choice but to pass along what we receive from the steel mills.

Thank you for your continued support.

Sincerely,

Tom Porter
 CEMCO

